

FrePPLe is looking for sales talent

Job description

You will be responsible to build up and lead the sales and marketing activities of a startup company. Your activities will span the entire sales pipeline:

- Attracting and finding contacts
- Talking to leads
- Demoing to prospects
- Perfecting the sales process
- Develop and improve web site content

You'll be working in a small team in a very international environment, which gives you lots of room for initiative. You'll be working either in our Brussels office or in the Paris office.

Profile

Candidates will be reviewed along the following dimensions:

- You have an education or background in sales and online marketing.
- You have an entrepreneur spirit and are eager to think with us on growing the product and company.
- Experience in selling SaaS enterprise software and knowledge of supply chain management are a big plus.
- You're fluent in English.

About frePPLe

FrePPLe is an advanced planning and scheduling application. Our mission is to provide companies that are outgrowing their planning spreadsheets an easy to implement tool to bring their sales forecast, inventory planning and production planning processes to a new level.

With an open source, cloud-oriented and global business model frePPLe differentiates itself from competing products.

Contact

Are you the partner and colleague we're looking for?
Send your CV to info@frepple.com.